# ECONOMICS OF ENERGY <br> CONSERVATION INVESTMENTS 

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Is home energy conservation a good investment? Although often asked, this question is usually very difficult to answer. Admittedly, energy prices have been rising fast; however, to save energy involves various kinds of investments. Which ones are worthwhile? This factsheet will offer two approaches to economic analysis - "payback" and "life cycle costing", that can help simplify this decision making process.

Payback analysis, by far the simpler approach, is discussed first and may be all that is needed to evaluate certain investments. Life cycle costing, a more comprehensive analysis tool, is subsequently introduced and two methods of evaluation are examined in greater detail - the Present Worth (PW) method and Internal Rate of Return (IRR) method. Discussion is also provided on the types of benefits and costs associated with energy conservation investments and how they are affected by certain economic factors.

Life cycle economic evaluations, as will be discovered, depend upon numerous estimates and assumptions. To the extent that most future benefits and costs are unknown, a high element of guesswork is inherent in the evaluation process. It is important to acknowledge this uncertainty and interpret results accordingly. The economic methods discussed below can serve a useful purpose, if care is taken to use only the best available data. small differences among competing investments, however, are probably not critical and examination of non-quantifiable factors may be more significant.


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## PAYBACK ANALYSIS

Payback analysis is perhaps the most widely used technique for comparing energy conservation investments. It refers to the time required for energy savings to recover or "payback" the initial investment. Payback is an important consideration primarily for investors seeking a rapid turnover of investment funds or if the investment has a highly uncertain life expectancy. "Simple payback" is defined as the initial cost of an investment divided by its first Year savings. For example, an investment of $\$ 100$ that saves $\$ 20$ during the first year would have a simple payback of 5 years ( $\$ 100 / \$ 20$ per year $=5$ years). Since only initial cost and first year energy savings are evaluated, simple payback analysis is most useful for comparing investments that have few annual benefits and costs other than energy savings to consider. In actuality, the payback period will be somewhat less than that calculated since simple payback analysis also neglects the affect of future increases in energy rates.

Comparing energy conservation investments according to simple payback is often desirable to give a general idea of what energy savings might be in relation to initial cost. Typically, low cost investments are associated with rapid payback times and high cost investments with longer paybacks. However, shorter payback periods do not necessarily indicate the most economically profitable investment since benefits or costs occurring after the payback period are not evaluated. Ranking investments by true economic efficiency, requiring the use of life cycle costing methods, would probably yield a slightly different order since the useful life of the investment is evaluated. When one recognizes the limitations of payback analysis, a list of energy conservation projects by payback period can serve as a useful reference for prioritizing investments. Estimated paybacks for typical home energy improvements are provided in Table 1.

An example of how simple payback may be used would be the comparison of attic and wall insulation, both having similar useful lives and virtually no annual benefits and costs other than energy savings to consider. A comparison is useful in this hypothetical case since it is assumed the homeowner is able to afford only one investment or the other. If the attic insulation costs $\$ 500$ and saves $\$ 100$ the first year, its payback is 5 years. If the wall insulation costs $\$ 1,000$ and saves $\$ 125$ the first year, its payback is 8 years. It may then be concluded that the attic insulation is a better investment. Although yearly savings are less (\$100 vs. \$125), the percentage "return" on the investment is greater (100/500=20\% vs. $125 / 1000=$ 12.5\%). Payback analysis can also be used to determine the optimum level of insulation for greatest savings. For ex.mole, a higher level of attic insulation costing $\$ 720$ may save $\$ 120$ the first year for a 6 year payback. For the highest return, then, it would be better to invest only at the $\$ 500$ level. Such prioritizing is not meant to suggest that wall insulation or higher levels of attic insulation is not a good investment. Payback merely ranks investments based on initial savings so that limited funds may be invested in the most economical projects first. If affordable it may be most economical to invest in numerous types of energy conservation options.

## IMMEDIATE PAYBACK: NO COST ACTIONS

Lower space heating thermostat (at night and whenever house unoccupied)
Lower water heater thermostat to $120^{\circ} \mathrm{F}$
Install shower flow restrictor (often free or low-cost from utilities)
Install gaskets behind electric outlet and switch plates (often
free or low-cost from utilities)

## LESS TEAN 2 YEARS PAYBACK

Automatic setback thermostat (minimum 8 hour setback of $10^{\circ} \mathrm{F}$ ) Do-it-yourself weatherstripping
Do-it-yourself caulking
Do-it-yourself storm windows (<\$I/ft², e.g. flexible vinyl glazing)
Sheetmetal fireplace cover
Oil furnace annual tune-up
Hot water tank and hot water pipe insulation

## 2-5 YEARS PAYBACK

Attic insulation to $R-30$
Underfloor insulation to $\mathrm{R}-19$ (over unheated spaces)
Furnace duct or boiler pipe insulation in unheated spaces
Do-it-yourself storm windows ( $<\$ 3 / f^{2}$, e.g. rigid acrylic glazing)
Do-it-yourself insulated window covers (Minimum R-3 and $<\$ 5 / \mathrm{ft}^{2}$ )
Low cost fireplace modifications (e.g. flue top damper, inexpensive glass doors)
Passive solar design in new construction
Solar heating of pools

## GREATER THAN 5 YEARS PAYBACR

Insulated window covers (Minimum $R-3$ and $>\$ 5 / \mathrm{Et}^{2}$ )
Commercially installed storm windows or insulated glass
Wall insulation
Replace conventional oil burner with flame retention burner Fireplace inserts and woodstoves
Solar or wood domestic water heating
Energy efficient appliances (especially refrigerators, freezers and A/C's)

SIMPLE PAYBACR is assumed for the above calculations and refers to the initial cost of the investment divided by the first year's energy savings. For discussion of payback's uses and limitations as an economic criteria, see the appropriate section in the text.

Table l. Energy Conservation Investment Priorities

An example of the limitations of payback analysis would be the comparison of an oil furnace annual tune-up with an automatic setback thermostat. The annual tune-up may cost $\$ 70$ and save $\$ 70$ the first year for a one year payback. Likewise the thermostat may cost $\$ 100$ and save $\$ 50$ the first year for a 2 year payback. According to these figures then, the tune-up offers greater savings. While this is true for the first year only, the economics change considerably during later years. Note that the benefits of a tune-up last only one year and that the benefits of the thermostat may last more than 15 years. Thus, the thermostat will pay for itself many times over compared to the tune-up due to its significantly longer useful life. This fact is not accounted for by simple payback analysis and points to the need for an analysis technique that is able to consider all benefits and costs over the useful life of an investment.

## LIFE CYCLE COSTING

In response to this need, life cycle costing is a way of evaluating investments based on all associated benefits and costs occurring throughout the useful life of the investment. This includes initial costs plus the benefits and costs of ownership. Due to this added complexity, life cycle costing methods are more difficult to use than payback analysis although their applicability is much greater. Unlike the speculative investor interested in rapid payback and resale value, the homeowner is generally more concerned with long-term economic efficiency based on overall ownership costs. Life cycle costing methods provide this evaluation tool.

## Discounting

The central aspect of all life cycle costing methods is a term known as "discounting". Discounting refers to converting benefits or costs that accrue at different points in time to a time equivalent basis. Discounting is necessary to account for the inflationary nature of money, investment risk and the amount of interest that may be earned as a result. For example, a dollar earned next year is worth less than a dollar earned this year. To account for this difference future dollars must be discounted by the anticipated inflation rate before being compared to present earnings. Usually, cash flows are converted to equivalent present values. They may also be converted to equivalent future values at some future year or to equivalent annual values based on the useful life of the investment. For use in discounting formulas, present values are abbreviated as "P", future values as "F" and annual values as "A".

The discount rate used, expre- $-d_{\text {d }}$ as a percentage, is selected to reflect the investor's time preference for money, which may correspond to a wide range of investment opportunities. While one investor may require only a $5 \%$ return, another may demand a $10 \%$ return on investment funds. Whatever the rate selected, it should take into consideration the fact that energy savings "income" is not taxable as is income from many other investments. Also it is necessary to distinguish between "nominal" and "real" discount rates. Nominal rates include the effect of inflation whereas real rates do not.

As an example, suppose one has the opportunity to earn $12 \%$ on a typical financial investment with taxable earnings. What equivalent discount rate could be used to evaluate an energy conservation investment? Assuming a $25 \%$ tax bracket, actual earnings from the typical investment are $25 \%$ less, or $9 \%$. Thus one could use a $9 \%$ nominal discount rate. It is more common however to use real discount rates so that future cash flows need not include inflation. If inflation is forecasted to average $5 \%$ over the life of the investment, the approximate real discount rate to use would be $4 \%$, or the after tax interest rate (9\%) minus the inflation rate (5\%). More precisely, the rate would be 3.8\%, or (1.09/1.05-1) $100 \%$.

## Present Worth Method

The Present Worth (PW) method, also referred to as the Net Present Value (NPV) method, uses discounting to convert cash flows associated with an investment over its useful life to an equivalent present value for comparison with other investment alternatives. The greater the net present worth, the more profitable the investment. To convert future amounts (F) to present amounts (P), it is necessary to know the specific "P/F" discount factor for the time period and discount rate under consideration. To convert annual amounts (A) to present amounts (P), the appropriate "P/A" discount factor is required. Expressed mathematically:

$$
\begin{aligned}
& P=(P / F) F \text { and } \\
& P=(P / A) A,
\end{aligned}
$$

where $F$ and $A$ are known and $P / F$ and $P / A$ depend on the assumed discount rate and investment life. Discount factors may be mathematically calculated, but typically are taken from standard tables such as appear at the back of this factsheet (Tables 4A-4H). As commonly occurs, when comparing a conservation investment to the base line case of investing nothing, net benefits of the project, e.g. energy savings, may simply be compared to the initial cost of the investment. A present worth in excess of the initial cost would then indicate a profitable investment. The PW method is specifically useful for determining the optimum investment amount when various levels of related conservation measures are being considered, e.g. Rl9 vs. R30 attic insulation. However, PW cannot easily rank investments as with the internal rate of return method, discussed in the next section.

To demonstrate use of the $P / F$ and $P / A$ factors, the following sample problem will be useful. Suppose that it has been suggested that an existing oil burner be replaced with a flame-retention burner. The improvement in seasonal efficiency is estimated to be 118 at a cost of $\$ 600$. Is this a good investment assuming a present annual heating bill of $\$ 500$, a 15 year useful life and an 8 s real discount rate? Note that the discount rate is normally selected based on the investor's individual preference but for present purposes has been chosen arbitrarily. Assuming no rate increases, the energy savings each year, in real or constant dollars (excluding inflation) is lio of $\$ 500$, or $\$ 55$. If a nominal discount rate were used, the energy savings each year would have to be escalated to remain consistent.

Referring to Table $4 F$, the $P / A$ factor for a discount rate $i=8 \%$ and a time period $n=15$ years is 8.559. Then the present worth of the annual savings,

$$
P=(P / A) A=(8.559) \$ 55=\$ 471
$$

and compared to the initial investment of $\$ 600$ results in a negative net present worth ( $\$ 471-\$ 600=-\$ 129$ ) and is not economically justified on this basis. Possible situations that would improve the present worth of this investment would be a higher present fuel bill, an extended useful life ( $n>15$ years), a reduced discount rate (i<8\%) or a possible reduction in the initial investment. Other factors that were not accounted for may also affect the overall economics, such as lower maintenance costs or fuel prices escalating faster than the the average inflation rate.

Accordingly, this problem might be modified. Suppose the annual heating bill is $\$ 700$, and it is estimated that fuel prices escalate at a real rate (above inflation) of $2 \%$ per year. In this case the overall time period and discount rate remain as before but the annual benefit is ll\% of $\$ 700$ or $\$ 77$. Furthermore, this $\$ 77$ is escalated each year at a rate of $2 \%$. Rather than calculating the benefit each year and multiplying each number by the appropriate $P / F$ factor and summing the resulting present worth amounts, a simpler method is possible. For a present benefit (or cost) that is assumed to escalate at a fixed rate throughout the time period, a "P/A*" discount factor is used that accounts for such changes. These factors are also given in standard tables for various discount and escalation rates (Tables 5A 5H). Escalation rates, also expressed as a percent, are abbreviated as "e".


ENERGY PRICES (washington state)
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Referring to Table 5 F , for $\mathrm{i}=8 \%$, the $\mathrm{P} / \mathrm{A}^{*}$ factor for $\mathrm{n}=15$ years and $e=2 \%$ is 9.787. Thus the present worth of the annual savings in this case,

$$
P=(P / A *) A=(9.787) \$ 77=\$ 754
$$

and compared to the initial investment of $\$ 600$ results in a positive net present worth ( $\$ 754-\$ 600=+\$ 154$ ) and is therefore a good investment earning better than $8 \%$ higher than the rate of inflation. This problem also demonstrates how the overall economics of certain investments may be significantly altered by relatively small changes in one's initial assumptions.

## Internal Rate of Return Method

As demonstrated above the PW method calculates the economic worth of an investment based on a preselected discount rate. The actual "rate of return" of the investment is not known except that it may fall above or below the assumed discount rate. Rate of return is defined as the interest rate, expressed as a percentage, for which discounted life time costs and savings are equal and is a measure of economic efficiency. The Internal Rate of Return (IRR) method, also referred to as the Return on Investment (ROI), or Rate of Return (ROR) method is used to determine the actual rate of return on an investment by a structured process of trial and error. It is particularly useful for evaluating conservation projects of different useful lives competing for the same budget where the optimal size of each project has already been determined.

This method also relies on discounting life cycle costs and another sample problem will serve to demonstrate its use. Suppose that most low cost, short payback conservation projects have already been undertaken, and consequently attic insulation is being considered in addition to the flame-retention burner mentioned in the previous section. The insulation is estimated to cost $\$ 800$ with annual fuel savings of lo\%. Useful life is assumed to be greater than 30 years. Using the IRR method the rate of return of each investment can be calculated and compared.

To begin the trial and error method, a discount rate near the expected rate of return is selected and net present worth calculated as above. A positive present worth indicates a discount rate that is too small and a negative value one that is too large. Successive rates are selected until a net present worth of zero is bracketed by two rates. At this point the actual rate of return corresponding to a net present worth of zero must be estimated by a process known as "interpolation". Interpolation starts by calculating a fractional amount. The fraction is obtained by dividing the positive net present worth by the sum of both positive and negative values (no minus signs used). The next step is to multiply this fraction by the difference in the two rates. Finally, this amount is added to the smaller rate.

Assuming a constant annual benefit of $10 \%$ of $\$ 500$, or $\$ 50$, a real discount rate of $6 \%$ is chosen first. With $A=\$ 50$, $i=6 \%$, and $n=$ 30 years, and referring to Table 4 E ,

$$
P=(P / A) A=(13.77) \$ 50=\$ 689
$$

for a net present worth of $\$ 689-\$ 800=-\$ 111$. Since this is negative, a smaller discount rate is needed. Choosing 4\%, and referring to Table 4C,

$$
P=(P / A) A=(17.29) \$ 50=\$ 865
$$

for a net present worth of $\$ 865-\$ 800=+65$. Since this is positive, the actual rate of return must fall somewhere between $4 \%$
and 6\%. To interpolate this rate,

$$
\begin{aligned}
& \text { the "fractional amount" }=65 /(65+111)=0.37, \\
& \text { the "rate difference" }=6 \%-4 \%=2 \%,
\end{aligned}
$$

and the internal rate of return is thus,

$$
4 \%+(0.37) 2 \%=4.7 \% .
$$

The flame retention burner may be evaluated in the same way. With $A=\$ 55$, $i=6 \%$, and $n=15$ years (Table $4 E$ ),

$$
P=(P / A) A=(9.71) \$ 55=\$ 534
$$

for a net present worth of $\$ 534-\$ 600=-\$ 66$. Choosing $4 \%$ (Table 4C).

$$
P=(P / A) A=(11.12) \$ 55=\$ 612
$$

for a net present worth of $\$ 612-\$ 600=+\$ 12$. By interpolating, the actual rate of return is calculated as above,

$$
4 \%+[12 /(12+66)](6 \%-4 \%)=4.3 \% .
$$

Although the insulation yields a higher rate of return, it must still meet the investor's minimum acceptable rate of return. If the minimum acceptable rate is 5\%, neither investment is justifiable and other alternatives should be investigated. Likewise, if the minimum acceptable rate is $4 \%$, both investments could be made provided that funds are available.

To summarize this analysis, the insulation investment costs slightly more and offers slightly lower annual savings than the new burner yet it has a higher rate of return due to its relative longevity. Another way of explaining this is that in order for the burner to continue providing energy savings for as long as the insulation, a replacement burner would be required after 15 years thus reducing its economic appeal. It should be noted that since these particular investments have such closely comparable rates of return (4.3\% vs. $4.7 \%$ above inflation) a more thorough look may provide information that would easily influence one's decision if a choice must be made. For example, if the oil burner is going to need replacement in several years anyway, then the incremental cost of a flame-retention burner over a conventional burner could be used for evaluation purposes rather than its full cost. It is likely that the burner investment would prove preferable under these circumstances.

## DETERMINING BENEFITS AND COSTS

As shown in Table l, homebuilt storm windows have a payback of 2 - 5 years compared to commercially installed units with a payback of 5 20 years. Does this fact make the homebuilt windows a better investment? It is important to remember that payback and life cycle cost comparisons of energy conservation investments are only as
useful as the accuracy of the values assigned to benefits and costs. Furthermore, not all benefits and costs may even be quantifiable and able to be included in the economic analysis. If the commercially installed storm windows are more "attractive" to the buyer, how is this benefit evaluated? This section will attempt to introduce the many kinds of benefits and costs generally associated with energy conservation and how they may be affected by various economic factors.

## Investor Perspective

From the perspective of the investor, quantifiable or ndirect" benefits and costs are most simply the net energy savings and initial outlay, respectively. In addition, other benefits or costs associated with operation, maintenance, repair and replacement should be considered for most major investments. Non-quantifiable, or "indirect" benefits and costs generally relate to comfort, appearance, and feelings of independence, security or prestige. The storm window question used above is a good example of how indirect benefits may overrule economic concerns. Although homebuilt storms will save as much energy as commercial units, appearance or other operable features of the more expensive designs may outweigh this cost advantage. The effect on resale value of a residence may also be an important criteria for selecting energy conservation investments.

## Regional Perspective

The Northwest Power Planning Council now recognizes conservation as the preferred alternative for meeting increasing electric power demands, due to its significant cost advantage. The direct benefit of conservation to the region then is lower energy prices for all users as higher cost power is subsequently avoided. Indirect benefits of conservation to the region primarily include improvements in environmental quality from reduced use of thermal generation, and stimulation of numerous local economies involved in the energy conservation and home improvement markets. Possible indirect costs of certain conservation actions relate to building aesthetics which may negatively affect some individuals or communities.


## Factors Affecting Benefits and Costs

Of many economic factors affecting benefits and costs used in life cycle costing techniques, the most obvious perhaps are the discount rate and time period of evaluation. As observed in the sections describing these techniques a higher discount rate and shorter economic life adversely affect the present worth of an investment while a lower discount rate and longer life will show improvement. The selection of a discount rate is normally guided by the level of return on alternative investment opportunities or the cost of borrowing money. Higher discount rates may be suitable for high risk projects or to account for the fact that conservation investments are generally less "liquid" (easily cashed out) than other investments. Risk may be treated in other ways, such as basing benefit and cost estimates on probabilities of occurrence or incorporating contingency cash flows. It is important that fuel escalation rates and cash flow estimates that inflate over time be consistent (real or nominal) with the discount rate chosen.

The selection of a time period of evaluation is based either on the useful life of the investment or on the specific time perspective of the investor. "Useful" life refers to the time period during which the conservation investment is able to provide energy savings. "Economic" life, often used interchangeably, actually refers to the time period that the investment remains the least costly means of providing a particular conservation saving. In practice, useful life is easier to predict and is more often used. If the investor's interest in a conservation application is limited to the planned time of occupancy or, as with a speculative builder, to the time period between initial property development and resale, the time period of evaluation may be much shorter than the investment's useful life. In such cases, long term conservation benefits to society are usually foregone, as many new homes and buildings are still built with insufficient regard for energy conservation.

Other important factors affecting benefits and costs are financial incentives and salvage values. Financial incentives offered by a variety of government and private sources may reduce the initial cost of a conservation investment significantly. Cash grants are available from various utilities for residential solar hot water heating systems. A trial two year market incentive program initiated by BPA in 1985 offers rebates of $\$ 200$ or $\$ 500$ for residential installations of either solar or heat pump water heaters in selected counties and Public Utility Districts throughout the region. Tax incentives include a federal program of tax credits for conservation and alternative energy investments (due to expire after 1985). Property tax exemptions and liberal depreciatic allowances for conservation investments also serve to reduce annual tax obligations. Low interest loans and loan buydowns, sometimes available from lending institutions, utilities or public assistance programs, result in reduced borrowing costs. Energy conservation investments that are uneconomical without financial incentives may become cost effective if subsidies are included in the economic evaluation.

Salvage value is the value of a capital asset remaining either at the end of the study period, or at the end of its useful life. It may be determined by estimating resale value of the asset, net the cost of removal, whenever the asset ceases to be evaluated or used. If an existing investment is being compared to a new one that would replace it, the current salvage (or resale) value of the existing investment may be subtracted from the first cost of the new alternative. A home or building utilizing energy conservation investments at time of resale will only provide salvage benefits to the seller if the remaining energy savings contained in the investment can be reflected in a higher resale price, or if the conservation devices can be removed and sold or used in another application. Since these possibilities are uncertain, it is often difficult to estimate salvage value with a high level of reliability. The importance of salvage value pertains particularly to short evaluation periods and to assets with a long useful life. In most cases when the useful life of an asset is exhausted, salvage values will be minimal.

The uncertainty relating to estimating salvage values applies to most cash flows that occur in the future. Since economic evaluations of energy conservation investments are only as accurate as the values used in formulating the analysis, particular attention should be given to making valid assumptions and realistic estimates. Analytical techniques for evaluating uncertainty that may be applied in complex economic studies include sensitivity and probability analysis. Sensitivity analysis tests the responsiveness of economic measurements to key factors such as discount rate, time horizons or fuel price escalation. Probability analysis determines benefits or costs based on their expected chance of occurrence. These techniques are not generally necessary for making home energy conservation investment decisions.


## PROBLEM $\ddagger 1$ - SOLAR WATER HEATING

Assume that a homeowner will need to replace an aging conventional water heater soon and would like to compare a new efficient electric heater with an active solar water heating system. The homeowner's situation is as follows:

- present hot water use - 80 gal/day (heated from 50F to l30F)
- present cost of electricity - $\$ 0.045 / \mathrm{kwh}$ (forecasted to escalate at $2 \% / y r$ in real terms)
- solar availability - with roof mounted collectors, location is favorable (as determined by solar site survey)

Electric heating description:

- initial cost - \$300 (installed)
- expected useful life - 12 years
- overall efficiency - 0.90 (including standby losses)
- first year operating cost (electricity) - \$285/yr, calculated as follows:
$\frac{(80 \mathrm{gal} / \mathrm{day})(365 \mathrm{day} / \mathrm{yr})(8.34 \mathrm{lb} / \mathrm{gal})\left(130-50 \mathrm{~F}^{\circ}\right)\left(1 \mathrm{Btu} / 1 \mathrm{~b}-\mathrm{F}^{\circ}\right)(\$ 0.045 / \mathrm{kwh})}{(3413 \mathrm{Btu} / \mathrm{kwh})(0.90)}$ ( $3413 \mathrm{Btu} / \mathrm{kwh}$ ) ( 0.90 )
- replacement/repair costs - new heater in l3th year @ $\$ 300$ (present value)
- maintenance costs - drain/flush tank once per year, 3 $\mathrm{hr} / \mathrm{yr}$ @ $\$ 10 / \mathrm{hr}=\$ 30 / \mathrm{yr}$

Solar heating description:

- initial cost - $\$ 4500$ (installed) ; federal tax credit 40\% (\$4500) = \$1800; utility rebate - \$300
- net initial cost - $\$ 2400$
- expected useful life - 25 years (collectors, piping)
- overall efficiency - cesigned to meet $60 \%$ of hot water needs on an annual basis (with backup heating provided by single electric element); circulating pump consumes approximately $400 \mathrm{kwh} / \mathrm{yr}$ or $6 \%$ of total demand for net electric displacement of 54\%
- first year operating cost (electricity) - with 54\% savings, $0.46(\$ 285)=\$ 131 / \mathrm{yr}$
- replacement/repair costs - new storage tank in l3th year @ $\$ 500$ (present value); new pump and controls in 8 th and l6th years @ $\$ 200$ each (present value)
- maintenance requirements - drain/flushtank once per year, $3 \mathrm{hr} / \mathrm{yr}$; inspect, clean, maintain collectors once per year, $3 \mathrm{hr} / \mathrm{yr} @ \$ 10 / \mathrm{hr}=\$ 60 / \mathrm{yr}$

To compare these two alternatives, the homeowner has decided to use the $P W$ method to determine whether the incremental expense of the solar system is economically justified by its annual savings. An evaluation of incremental values is necessary since only the solar unit saves energy while the electric unit serves as a base case. Since the money spent on the solar system might also be invested in other long-term securities earning lo\% interest (after tax), a $4 \%$ real discount rate is selected assuming a 6\% long-term average inflation rate. The time period of evaluation selected is 25 years, the estimated useful life of the solar collectors. Both electric and solar storage tanks will require replacement halfway through this period (during the l3thyear). After 25 years, it is assumed all components of both systems will require replacement and therefore no salvage values are included.

A summary of cash flows for both electric and solar heating systems, plus incremental values and present worth calculations are given in Table 2. Note that net present worth is determined by summing the individual equivalent present values of each cash flow under consideration. Since the net present worth that results is positive, the solar water heating system may be considered a good investment based on the economic parameters selected, earning better than a $4 \%$ real rate of return or $10 \%$ including inflation. In cases where the economic returns are marginally satisfactory, indirect benefits of each investment could be examined as well.

Although fairly typical values were selected, it is important to realize that the above problem represents a hypothetical situation and is only intended to demonstrate use of the analytical methods employed. Wide variety in the types of alternative water heating systems, in the actual conditions of use and in the selection of economic analysis factors plays a critical role in determining which investment will be most economic in any particular situation. For example, solittle as removal of the utility rebate in the above case would result in a negative net present worth.

## PROBLEM $\ddagger 2$ - WOOD SPACE HEATING

Assume that an owner/builder is designing a new home and would like to compare electric space heating with a woodstove installation. The design conditions are as follows:

- heating requirements of house - 8700 kwh /season (based on 1500 ft built to 1980 code standards)
- present cost of electricity - $\$ 0.035 / \mathrm{kwh}$ (forecasted to

Cash Flows

|  |  | Electric Heating | Solar Heating | Incremental Value | Present Worth Factor* | Equivalent <br> Present Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Initial Cost | \$ 300 | \$ 2400 | \$ -2100 | 1.00 | \$ -2100 |
|  | Annual Amounts (A) |  |  |  |  |  |
|  | Operating Costs (escalating) | 285 | 131 | 154 | 19.61 | 3020 |
|  | Maintenance Costs | 30 | 60 | -30 | 15.62 | -469 |
|  | Future Amounts (F) |  |  |  |  |  |
|  | Replacement/repair costs (yr 8) | 0 | 200 | -200 | 0.731 | -146 |
|  | Replacement/repair costs (yr 13) | 0 | 200 | -200 | 0.601 | -120 |
|  | Replacement/repair costs (yr 16) | 300 | 500 | -200 | 0.534 | -107 |
|  | Net Present Worth |  |  |  |  | \$ 78 |
|  | * To locate the appropriate Present Worth Factors: |  |  |  |  |  |
|  | Converting from annual amounts, the $P / A *$ factor for $i=4 \%, n=25$ years and $e=2 \%$ is found in |  |  |  |  |  |
|  | Table 5C and the P/A factor for $i=4 \%$ and $n=25$ years is found in Table 4C. Converting from |  |  |  |  |  |
|  | future amounts, the P/F factors for | $i=4 \%$ and | n=8, 13 a | d 16 years a | re also found | Table 4C. |

Table 2. Summary of Cash Flows and Present Worth Calculations Solar Water Heating Problem \#l.
escalate at $3 \% / y r$ in real terms)

- present cost of wood - $\$ 100 /$ cord (forecasted to rise at the general inflation rate)

Electric heating description:

- initial cost of system - $\$ 1200$ (installed)
- expected useful life - 15 years
- overall efficiency - 1.00
- first year operating cost (electricity) - $\$ 305 / y r$ ( $=8700 \mathrm{kwh} \mathrm{x} \$ 0.035 / \mathrm{kwh}$ )
- replacement/repair costs - entire system replaced in l5th year @ $\$ 1200$ (present value)
- maintenance costs - none
- salvage value of replacement system (yr 20) - \$800 (2/3 life remaining)

Wood heating description:

- initial cost of woodstove (including chimney and hearth) - \$1100 (installed)
- expected useful life - 20 years
- overall efficiency - 0.50
- initial cost of baseboard backup - $\$ 200$ (installed)
- expected useful life - 15 years
- overall efficiency - l.00
- first year operating cost (wood) - $\$ 220 / y r$ (to meet $80 \%$ total heating requirements $=2.2$ cords)
- first year operating cost (electricity) - \$61/yr (to meet 20\% of total heating requirements)
- replacement/repair costs - woodstove, $\$ 20 / y r$ (miscellaneous repair); electric units replaced in $15 t h$ year @ $\$ 200$ (present value)
- maintenance costs - 2 woodstove cleanings per year @ $\$ 50$ ea $=\$ 100 / y r$
- salvage value of replacement heaters (yr 20) - \$133 (2/3 life remaining)

Assuming the owner/builder seeks an after tax return of 10 \% interest and predicts long-term inflation will average 5\%, a real rate of return of $5 \%$ is desirable. The PW method is again useful to determine if the wood heating system satisfies this investment criteria. As in the last problem, Table 3 summarizes present worth calculations based on the incremental cash flows. Since the net present worth that results is negative, wood heating may be considered a poor investment based on the economic parameters selected, earning less than a 5\% return. Investments in homes that incorporate conservation measures may be evaluated in another way, however. Since most of the cost is financed, the IRR of the investment may be based on the down payment. In this case, home appreciation is the main concern.

As previously mentioned, the intent of these problems is merely to demonstrate the use of life cycle costing techniques. The numerous individual and subjective factors that are inherent to the problem's solution make it impossible to generalize concerning the outcome of similar economic studies.

It is interesting to note how much information is provided by equivalent present value data given in Table 3 . For instance the cost of wood is much less than electricity over the 20 year time period (\$2741 vs. \$4011) yet maintenance of the woodstove (\$1246) almost exactly offsets those savings. Also, a slight economic advantage results from the increased useful life of the woodstove equal to the difference in replacement, less salvage, costs (\$481$\$ 251=\$ 230$ ).

One factor not accounted for in this economic analysis is the time consuming and often laborious act of building and tending fires in the woodstove. Including this indirect cost in the evaluation will make it more difficult to justify wood heating. On the other hand, the overall benefits of wood heat could be improved if the wood is self-harvested or domestic water heating were included. In the final analysis, the economics of wood heating, as with many other alternative energy systems, highly depends on how much one values his or her time.

## SUMMARY

More useful than simple payback analysis, life cycle costing methods offer the opportunity to evaluate energy conservation investments based on overall economic efficiency. $P W$ and IRR calculations account for both total ownership benefits and costs as well as the time value of money. Since economic evaluations rely on numerous subjective assumptions and the prediction of future benefits and costs, results are highly individualized. Non-quantifiable, or indirect, economic factors may also highly influence the attractiveness of a particular investment. For these reasons, differences in returns of $1-2 \%$ among most energy conservation investments, competing against each other or a fixed minimum rate of return, are probably not significant.

Cash Flows

|  | Cash Flows |  |  | Present <br> Worth Factor* | Equivalent <br> Present Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Electric Heating | Wood Heating | Incremental Value |  |  |
| Initial Cost | \$ 1200 | \$ 1300 | \$ -100 | 1.00 | \$ -100 |
| Annual Amounts (A) |  |  |  |  |  |
| Operating Costs - electric (escalating) | 305 | 61 | 244 | 16.44 | 4011 |
| Operating Costs - wood | 0 | 220 | -220 | 12.46 | -2741 |
| Replacement/repair costs | 0 | 20 | -20 | 12.46 | -249 |
| Maintenance costs | 0 | 100 | -100 | 12.46 | -1246 |
| Future Amounts (F) |  |  |  |  |  |
| Replacement/repair costs (yr 15) | 1200 | 200 | 1000 |  |  |
| Salvage value (Yr 20) | -800 | -133 | -667 | 0.377 | $\begin{array}{r}481 \\ -251 \\ \hline\end{array}$ |
| Net Present Worth |  |  |  |  | \$ -95 |

* To locate the appropriate Present Worth Factors:

Converting from annual amounts, the $P / A$ * factor for $i=5 \%, n=20$ years and $e=3 \%$ is found in Table 5D and the P/A factor for $i=5 \%$ and $n=20$ years is found in Table $4 D$. Converting from future amounts, the $P / F$ factors for $i=5 \%$ and $n=15$ and 20 years are also found in Table $4 D$.

[^0]Both the $P W$ and $I R R$ methods are similar in that they involve - converting future cash flows to an equivalent time basis, typically present values. They differ in that the PW method compares the profitability of investments to a fixed rate of return, the assumed discount rate, while the IRR method solves for the actual rate of return by finding the discount rate that corresponds to a net present worth of zero. Due to this difference, each method offers distinct benefits.

Present Worth:

- determines the optimum level of related (non-mutually exclusive) conservation investments
- determines if minimum acceptable rate of return is met
- simpler to compare investments of equal useful lives

Internal Rate of Return:

- able to rank mutually exclusive investments competing for funds
- determines actual rate of return
- easier to compare investments of variable useful lives

While each method has its advocates, it is best to understand both and how they are interrelated. Either method will serve the investor with a practical approach to making sound economic decisions. Their reliability depends entirely on the accuracy of one's estimates and assumptions. For further reading, a list of reference texts and publications is included.

This factsheet was written by Jack Brautigam. Artwork was provided by Rudi fyles and Mike Nelson.

## SUGGESTED READING

- Marshall, Harold E. and Ruegg, Rosalie T. Simplified Energy Design Economics National Bureau of Standards Special Publication 544, U.S. Government Printing Office. Washington, D.C. 1980.

Informative overview of various life cycle costing methods, with sample problems relating specifically to conservation and solar investments in buildings.

- Marshall, Harold E. and Ruegg, Rosalie T. Energy Conservation in Buildings: An Economics Guidebook for Investment Decisions. National Bureau of Standards Handbook l32, U.S. Government Printing Office. Washington, D.C. 1980.

A more comprehensive and complex treatment of economics than the above publication; detailed illustration and numerous sample problems are used throughout.

- Grant, Eugene L. and Ireson, W. Grant. Principles of Engineering Economy 5th Edition. The Ronald Press Co., New York, NY 1970.

An in-depth textbook review of the principles and techniques needed for making decisions concerning the acquisition and retirement of capital goods.

- "How to Cash In on Energy Buys". Solar Age. Solar Vision Inc. Harrisonville, NH. December 1984 and February 1985 with corrections (p. 6).

Terse but detailed summary of economic methods and formulas appropriate to investments in conservation and renewable energy - including worksheets.

- "Life Cycle Cost Analysis versus Payback for Evaluating Project Alternatives". Heating/Piping/Air Conditioning. Reinhold Publishing Division of Penton/IPC. Stamford, CT. September 1984.

Review of advantages of life cycle costing over payback for choosing among energy conservation investment alternatives.

- "Rate of Return Analysis in the Evaluation of Project Alternatives". Heating/Piping/Air Conditioning. Reinhold Publishing Division of Penton/IPC. Stamford, CT. September 1983.

Comparison of Rate of Return and Present Worth life cycle costing methods.

2\% Discount Factors

| n | Compound Amonint Factor $F / P$ | Present <br> Werilu <br> Fuctar <br> $\boldsymbol{I} / \boldsymbol{F}$ | Slnking <br> Fund <br> Fuctor <br> $A / F$ | $\begin{gathered} \text { Caplital } \\ \text { Recovery } \\ \text { Factor } \\ A / P \end{gathered}$ | Compraund Amount Fuctor F/A | Present Worth Faclor $P / A$ | $n$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1.0200 | 0.9804 | 1.00000 | 1.02000 | 1.000 | 0.980 | 1 |
| 2 | 1.0404 | 0.9612 | 0.49505 | 0.51505 | 2.020 | 1.942 | 2 |
| 3 | 1.0612 | 0.9423 | 0.32675 | 0.34675 | 3.060 | 2.884 | 3 |
| 4 | 1.0824 | 0.9238 | 0.24262 | 0.26262 | 4.122 | 3.808 | 1 |
| 5 | 1.1041 | 0.9057 | 0.19216 | 0.21216 | 5.204 | 4.713 | 5 |
| 6 | 1.1262 | 0.8880 | 0.15853 | 0.17853 | 6.308 | 5.601 | 6 |
| 7 | 1.1487 | 0.8706 | 0.13451 | 0.15451 | 7.434 | 6.472 | 7 |
| 8 | 1.1717 | 0.8535 | 0.11651 | 0.13651 | 8.583 | 7.325 | 8 |
| 9 | 1.1951 | 0.8368 | 0.10252 | 0.12252 | 9.755 | 8.162 | , |
| 10 | 1.2190 | 0.8203 | 0.09133 | 0.11133 | 10.950 | 8.983 | 10 |
| 11 | 1.2434 | 0.8043 | 0.08218 | 0.10218 | 12.169 | 9.787 | 11 |
| 12 | 1.2682 | . 7885 | 0.07456 | 0.09456 | 13.412 | 10.575 | 12 |
| 13 | 1.2936 | 0.7730 | 0.06812 | 0.08812 | 14.680 | 11.348 | 13 |
| 14 | 1.3195 | 0.7579 | 0.06260 | 0.08260 | 15.974 | 12.106 | 14 |
| 15 | 1.3459 | 0.7410 | 0.05783 | 0.07783 | 17.293 | 12.849 | 15 |
| 16 | 1.3728 | 0.7284 | 0.05365 | 0.07365 | 18.639 | 13.578 | 16 |
| 17 | 1.4002 | 0.7142 | 0.04997 | 0.06997 | 20.012 | 14.292 | 17 |
| 18 | 1.4282 | 0.7602 | 0.04670 | 0.06670 | 21.412 | 14.992 | 18 |
| 19 | 1.4568 | 0.6864 | 0.04378 | 0.06378 | 22.841 | 15.678 | 19 |
| 20 | 1.4859 | 0.6730 | 0.04116 | 0.06116 | 24.297 | 16.351 | 20 |
| 21 | 1.5157 | 0.6598 | 0.03878 | 0.05878 | 25.783 | 17.011 | 21 |
| 22 | 1.5460 | 0.6468 | 0.03663 | 0.05663 | 27.299 | 17.658 | 22 |
| 23 | 1.5769 | 0.6342 | 0.03467 | 0.05467 | 28.845 | 18.292 | 23 |
| 24 | 1.0084 | 0.6217 | 0.03287 | 0.05287 | 30.422 | 18.914 | 24 |
| 25 | 1.6406 | 0.6095 | 0.03122 | 0.05122 | 32.030 | 19.523 | 25 |
| 6 | 1.6734 | 0.5976 | 0.02970 | 0.04970 | 33.671 | 20.121 | 26 |
| 27 | 1.7069 | 0.5859 | 0.02829 | 0.04829 | 35.344 | 20.707 | 27 |
| 28 | 1.7410 | 0.5744 | 0.02699 | 0.04699 | 37.051 | 21.281 | 28 |
| 29 | 1.7758 | 0.5631 | 0.02578 | 0.04578 | 38.792 | 21.844 | 29 |
| 30 | 1.8114 | 0.5521 | 0.02465 | 0.04465 | 40.568 | 22.396 | 30 |
| 31 | 1.8476 | 0.5412 | 0.02360 | 0.04360 | 42.379 | 22.938 | 31 |
| 32 | 1.8845 | 0.5306 | 0.02261 | 0.04261 | 44.227 | 23.468 | 32 |
| 33 | 1.9222 | 0.5202 | 0.02169 | 0.04169 | 46.112 | 23.989 | 33 |
| 34 | 1.9607 | 0.5100 | 0.02082 | 0.04082 | 48.034 | 24.499 | 34 |
| 35 | 1.9999 | 0.5000 | 0.02000 | 0.04000 | 49.994 | 24.999 | 35 |
| 40 | 2. 2080 | 0.4529 | 0.01656 | 0.03656 | 60.402 | 27.355 | 40 |
| 45 | 2.4379 | 0.4102 | 0.01391 | 0.03391 | 71.893 | 29.490 | 45 |
| 50 | 2.6916 | 0.3715 | 0.01182 | 0.03182 | 84.579 | 31.424 | 50 |
| 55 | 2.9717 | 0.3365 | 0.01014 | 0.03014 | 98.587 | 33.175 | 55 |
| 60 | 3.2810 | 0.31148 | 0.00877 | 0.02877 | 114.052 | 34.761 | 60 |
| 65 | 3.6225 | 0.2761 | 0.00763 | 0.02763 | 131.126 | 36.197 | 65 |
| 70 | 3.9996 | 0.2500 | 0.00667 | 0.02667 | 149.978 | 37.499 | 70 |
| 75 | 4.4158 | 0.2265 | 0.00186 | 0.02586 | 170.792 | 38.677 | 75 |
| 80 | 4. 87.54 | 0.2051 | 0.100516 | 0.02516 | 193.772 | 39.745 | 80 |
| 85 | 5.3829 | 0.1858 | 0.00456 | 0.02456 | 219.144 | 40.711 | 85 |
| 90 | 5.9431 | 0.1683 | 0.00405 | 0.02405 | 247.157 | 41.587 | 96 |
| 95 | 6.5617 | 0.1524 | 0.00360 | 0.02360 | 278.085 | 42.380 | 95 |
| 100 | 7.2446 | 0.1380 | 0.00320 | 0.02320 | 312.232 | 43.098 | 100 |

## TABLE 4C

## 4\% Discount Factors

| n | Compound Amount Factor $F / P$ | Present Wurth Fiactor P/F | Stuking Fund Fuctor $A / F$ | $\begin{gathered} \text { Caplital } \\ \text { Recovery } \\ \text { Puctor } \\ A / P \end{gathered}$ | Compound Antount Factor F/A | Present Worth Factor P/A | $n$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1.0400 | 0.9615 | 1.00010 | 1.04000 | J. 000 | 0.962 | 1 |
| 2 | 1.0816 | 0.9246 | 0.49020 | 0.53020 | 2.040 | 1.886 | 3 |
| 3 | 1.1249 | 0.8890 | 0.32035 | 0.36035 | 3.122 | 2.775 | 3 |
| 4 | 1.1699 | 0.8548 | 0.23549 | 0.27549 | 4.246 | 3.630 | 4 |
| 5 | 1.2167 | 0.8219 | 0.18463 | 0.22463 | 5.416 | 4.452 | 5 |
| 6 | 1.2653 | 0.7903 | 0.15076 | 0.19076 | 6.633 | 5.242 | 6 |
| 7 | 1.3159 | 0.7599 | 0.12661 | 0.16661 | 7.898 | 6.002 | 7 |
| 8 | 1.3686 | 0.7307 | 0.10853 | 0.14853 | 4.214 | 6.733 | ! |
| 9 | 1.4233 | 0.7026 | 0.09449 | 0.13449 | 10.583 | 7.435 | , |
| 10 | 1.4802 | 0.6756 | 0.08 .329 | 0.12329 | 12.006 | 8.111 | 10 |
| 11 | 1.5395 | 0.6496 | 0.07415 | 0.11415 | 13.486 | 8.760 | 11 |
| 12 | 1.6010 | 0.6246 | 0.06655 | 0.10655 | 15.026 | 9.385 | 12 |
| 13 | 1.6.6S1 | 0.6006 | 0.06014 | 0.10014 | 16.627 | 9.986 | 13 |
| 14 | 1.7317 | 0.5775 | 0.05467 | 0.09467 | 18.292 | 10.563 | 14 |
| 15 | 1.8009 | 0.5553 | 0.104994 | 0.08994 | 20.024 | 11.118 | 15 |
| 16 | 1.8730 | 0.5334 | 0.04582 | 0.08582 | 24.825 | 11.652 | 16 |
| 17 | 1.9479 | 0.5134 | 0.04220 | 0.08220 | 23.698 | 12.166 | 17 |
| 18 | 2.0258 | 0.4936 | 0.03899 | 0.07899 | 25.645 | 12.659 | 18 |
| 19 | 2.1068 | 0.4746 | 0.03614 | 0.07614 | 27.671 | 13.134 | 13 |
| 20 | 2.1911 | 0.4564 | 0.03358 | 0.07358 | 29.778 | 13.590 | 20 |
| 21 | 2.2784 | 0.4388 | 0.03128 | 0.07128 | 31.969 | 14.029 | 11 |
| 22 | 2.3699 | 0.4220 | 0.02920 | 0.06920 | 34.248 | 14.451 | 22 |
| 23 | 2.4647 | 0.4057 | 0.02731 | 0.06731 | 36.618 | 14.857 | 23 |
| 24 | 2.5633 | 0.3901 | 0.02559 | 0.06559 | 39.083 | 15.247 | 24 |
| 25 | 2.6658 | 0.3751 | 0.02401 | 0.06401 | 41.646 | 15.622 | 25 |
| 26 | 2.7725 | 0.3607 | 0.02257 | 0.06257 | 44.312 | 15.983 | 26 |
| 27 | 2.8834 | 0.3468 | 0.02124 | 0.16124 | 47.084 | 16.330 | 27 |
| 28 | 2.9987 | 0.3335 | 0.02001 | 0.06001 | 49.968 | 16.663 | 28 |
| 29 | 3.1187 | 0.3207 | 0.01888 | 0.05888 | 52.966 | 16.984 | 29 |
| 30 | 3.2434 | 0.3083 | 0.01783 | 0.05783 | 56.085 | 17.292 | 30 |
| 31 | 3.3731 | 0.2965 | 0.01686 | 0.05686 | 59.328 | 17.588 | 31 |
| 32 | 3.5081 | 0.2851 | 0.01595 | 0.05595 | 62.701 | 17.874 | 32 |
| 33 | 3.6484 | 0.2741 | 0.01510 | 0.05510 | 66.210 | 18.148 | 33 |
| 34 | 3.7947 | 0. 2636 | 0.101431 | 0.05431 | 69.858 | 18.411 | 34 |
| 35 | 3.9461 | 0.2534 | 0.101358 | 0.15358 | 73.652 | 18.665 | 35 |
| 40 | 4.8010 | 0.2083 | 0. 010.52 | 0.05052 | 95.026 | 19.793 | 40 |
| 45 | 5.8412 | 0. 1712 | 0.00126 | 0.04826 | 121.029 | 20.720 | 45 |
| 50 | 7.1067 | 0.1417 | 0.00655 | 0.04655 | 152.667 | 21.482 | 50 |
| 55 | 8.6464 | 0.1157 | 0.00523 | 0.04523 | 191.159 | 22.109 | 55 |
| 60 | 10.5196 | 0.0951 | 0.00420 | 0.04420 | 237.991 | 22.623 | 60 |
| 65 | 12.7987 | 0.0781 | 0.00339 | 0.04339 | 294.968 | 23.047 | 65 |
| 70 | 15.5716 | 0.0642 | 0.001275 | 0.04275 | 364.290 | 23.395 | 70 |
| 75 | 18.9453 | 0.0528 | 0.00223 | 0.04223 | 448.631 | 23.680 | 75 |
| 80 | 21.0500 | 0.0434 | 0.00181 | 0.04181 | 551.245 | 23.915 | 8 |
| 85 | 28.10436 | 0.0357 | 0.00148 | 0.04148 | 676.090 | 24.109 | 55 |
| 90 | 34.1193 | 0.0293 | 0.00121 | 0.04121 | 827.983 | 24.267 | 9 |
| 95 | 41.5114 | 0.0241 | 0.00099 | 0.04099 | 1012.785 | 24.398 | 95 |
| 100 | 50.5049 | 0.0198 | 0.00081 | 0.04081 | 1237.624 | 24.505 | 100 |

TABLE 4D
5\% Discount Factors

| n | Componal Amount Fuctor F/P | I'resent Worlh Viactor $P / F$ | Sinklng Finnd Factor $A / F$ | Cuplial Recovery Faclor $A / P$ | Compuund <br> Anherat Fuctor F/A | Present Worth liactor P/A | $n$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1.0500 | 0.9524 | 1.000000 | 1.05000 | 1.000 | 0.952 | 1 |
| 2 | 1.1025 | 0.9070 | 0.48780 | 0.53780 | 2.050 | 1.859 | 2 |
| 3 | 1.1576 | 0.8638 | 0.31721 | 0.36721 | 3.153 | 2.723 | 3 |
| 4 | 1.2155 | 0.8227 | 0.23201 | 0.28201 | 4.310 | 3.546 | 4 |
| 5 | 1.2763 | 0.7835 | 0.18097 | 0.23097 | 5.526 | 4.324 | 5 |
| 6 | 1.3401 | 0.7462 | 0.14702 | 0.19702 | 6.802 | 5.076 | 6 |
| 7 | 1.4071 | 0.7107 | 0.12282 | 0.17282 | 8.142 | 5.786 | 7 |
| 8 | 1.4775 | 0.6768 | 0.110472 | 0.15472 | 9.549 | 6.463 | d |
| 9 | 1.5513 | 0.6446 | 0.09069 | 0.14069 | 11.027 | 7.108 | 9 |
| 10 | 1.6289 | 0.6139 | 0.07950 | 0.12950 | 12.578 | 7.722 | 10 |
| 11 | 1.7103 | 0.5847 | 0.07039 | 0.12039 | 14.207 | 8.306 | 11 |
| 12 | 1.7959 | 0.5568 | 0.06283 | 0.11283 | 15.917 | 8.863 | 12 |
| 13 | 1.8856 | 0.5303 | 0.05646 | 0.10646 | 17.713 | 9.394 | 13 |
| 14 | 1.9800 | 0.5651 | 0.105102 | 0.10102 | 19.599 | 9.899 | 14 |
| 15 | 2.0789 | 0.4810 | 0.04634 | 0.09634 | 21.579 | 111.380 | 15 |
| 16 | 2.1829 | 0.4581 | 0.04227 | 0.19227 | 23.657 | 10.838 | 16 |
| 17 | 2.2920 | 0.4363 | 0.03870 | 0.18870 | 25.840 | 11.274 | 17 |
| 18 | 2.4006 | 0.4155 | 0.03555 | 0.08555 | 28.132 | 11.690 | 18 |
| 19 | 2.5270 | 0.3957 | 0.03275 | 0.08275 | 311.539 | 12.085 | 19 |
| 20 | 2.6533 | 0.3769 | 0.03024 | 0.08024 | 33.066 | 12.462 | 20 |
| 21 | 2.7860 | 0.3589 | 0.02800 | 0.078001 | 35.719 | 12.821 | 11 |
| 22 | 2.9253 | 0.3418 | 0.02597 | 0.07597 | 38.505 | 13.163 | 21 |
| 23 | 3.0715 | 0.3256 | 0.02414 | 0.07414 | 41.430 | 13.489 | 23 |
| 24 | 3.2251 | 0.3101 | 0.02247 | 0.07247 | 44.502 | 13.799 | 24 |
| 25 | 3.3864 | 0.2953 | 0.02095 | 0.07095 | 47.727 | 14.094 | 25 |
| 26 | 3.5557 | 0.2812 | 0.01956 | 0.106956 | 51.113 | 14.375 | 16 |
| 27 | 3.7335 | 0.2678 | 0.01829 | b. 06829 | 54.669 | 14.643 | 27 |
| 28 | 3.9201 | 0.2551 | 0.01712 | 0.06712 | 58.403 | 14.848 | 18 |
| 29 | 4.1161 | 0.2429 | 0.01605 | 0.06605 | 62.323 | 15.141 | 19 |
| 30 | 4.3219 | 0.2314 | 0.01505 | 0.06505 | 66.439 | 15.372 | 30 |
| 31 | 4.5380 | 0.2204 | 0.01413 | 0.06413 | 70.761 | 15.593 | 31 |
| 32 | 4.7649 | 0.2099 | 0.01328 | 0.06328 | 75.299 | 15.803 | 32 |
| 33 | 5.1012 | 0.1999 | 0.01249 | 0.06249 | 80.064 | 16.003 | 33 |
| 34 | 5.2533 | 0.1904 | 0.01176 | 0.06176 | 85.067 | 16.193 | 34 |
| 35 | 5. 5160 | 0.1813 | 0.011117 | 0.06107 | 90.320 | 16.374 | 35 |
| 40 | 7.11 .961 | 0.1420 | 0.00828 | $0.015 \mathrm{H}_{28}$ | 120.800 | 17.159 | 40 |
| 45 | 8.9850 | 0.1113 | 0.010626 | 10.096, 26 | 159.700 | 17.774 | 45 |
| s0 | 11.4674 | 0.0872 | 0.00478 | 0.05478 | 2149.348 | 18.256 | 50 |
| 55 | $1+.6356$ | 0.0683 | 0.00367 | 0.15367 | 272.713 | 18.633 | 55 |
| 60 | 18.6792 | 0.0535 | 0.00283 | 0.05283 | 353.584 | 18.929 | 60 |
| 65 | 23.8399 | 0.0419 | 0.00219 | 0.05219 | 456.798 | 19.161 | 65 |
| 70 | 31.4264 | 0.0329 | 0.00170 | 0.05170 | 588.529 | 19.343 | 70 |
| 75 | 38.8327 | 0.0258 | 0.00132 | 0.05132 | 756.654 | 19.485 | 75 |
| 80 | 49.5614 | 0.0202 | 0.00103 | 0.05163 | 971.229 | 19.596 | 80 |
| 85 | 63.2544 | 0.0158 | 0.00080 | 0.05080 | 1245.087 | 19.684 | 85 |
| 90 | 80.73104 | 0.0124 | 0.00063 | 0.05063 | 1594.607 | 19.752 | 90 |
| 95 | 103.0357 | 0.0097 | 0.10049 | 0.05049 | 2040.694 | 19.806 | 95 |
| 100 | 131.5013 | 0.0076 | 0.00038 | 0.05038 | 2610.025 | 19.848 | 100 |

TABLE 4E
TABLE $4 F$
6 \% Discount Factors
8\% Discount Factors

| 11 | Compounal Allount Factor $F / P$ | Present <br> Wurth <br> Fuctor <br> P/F | Sinking find Puctor $A / F$ | Capital Hecovery Factor $A / P$ | Cumpound Amount lyactor F/A | Preseat <br> Worth <br> Pactor <br> P/A | n |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1.0600 | 0.9434 | 1.000000 | 1.06000 | 1.000 | 0.943 | 1 |
| 2 | 1.1236 | 0.8900 | 0.48544 | 0.54544 | 2.060 | 1.833 | 2 |
| 3 | 1.1910 | 0.8196 | 0.31411 | 0.37411 | 3.184 | 2.673 | 3 |
| 4 | 1.2625 | 0.7921 | 0.22859 | 0.28859 | 4.375 | 3.465 | 1 |
| 5 | 1.3382 | 0.7473 | 0.17740 | 0.23740 | 5.637 | 4.212 | 5 |
| 6 | 1.4185 | 0.7050 | 0.14336 | 0.20316 | 6.975 | 4.917 | 6 |
| 7 | 1.5036 | 0.6651 | 0.11914 | 0.17914 | 8.394 | 5.582 | 7 |
| 8 | 1.5938 | 0.6274 | 0.10104 | 0.16104 | 9.897 | 6.210 |  |
| 9 | 1.6895 | 0.5919 | 0.08702 | 0.14702 | 11.491 | 6.802 |  |
| 10 | 1.7908 | 0.5584 | 0.07587 | 0.13587 | 13.181 | 7.360 | 10 |
| 11 | 1.8983 | 0. 5268 | 0.06679 | 0.12679 | 14.972 | 7.887 | 1 |
| 12 | 2.0122 | 0.4970 | 0.105928 | 0.11928 | 16.870 | 8.384 | 12 |
| 13 | 2.1329 | 0.4688 | 0.05296 | 0.11296 | 18.842 | 8.853 | 13 |
| 14 | 2.2609 | 0.4423 | 0.04758 | 0.10758 | 21.015 | 9.295 | 14 |
| 15 | 2.3966 | 0.4173 | 0.04296 | 0.10296 | 23.276 | 9.712 | 15 |
| 16 | 2. 54104 | 0.3936 | 0.03895 | 0.09895 | 25.673 | 10.106 | 16 |
| 17 | 2.6928 | 0.3714 | 10.03544 | 0.09544 | 24.213 | 10.477 | 17 |
| 18 | 2.8543 | 0.3503 | 0.03236 | 0.09236 | 30.906 | 10.828 | 11 |
| 19 | 3.0256 | 0.33105 | 0.02962 | 0.08962 | 33.760 | 11.158 | 19 |
| 20 | 3.2071 | 0.3118 | 0.02718 | 0.08718 | 36.786 | 11.470 | 20 |
| 21 | 3.3996 | 0.2942 | 0.02500 | 0.08500 | 39.993 | 11.764 | 11 |
| 22 | 3.6035 | 0.2775 | 0.02305 | 0.08305 | 43.392 | 12.042 | 22 |
| 23 | 3.8197 | 0.2618 | 0.02128 | 0.08128 | 46.996 | 12.303 | 23 |
| 24 | 4.0489 | 0.2470 | 0.01968 | 0.079 68 | 50.816 | 12.550 | 24 |
| 25 | 4.2919 | 0.2330 | 0.01823 | 0.07823 | 54.865 | 12.783 | 25 |
| 26 | 4.5494 | 0.2198 | 0.01690 | 0.07690 | 59.156 | 13.003 | 26 |
| 27 | 4.8223 | 0.2074 | 0.01570 | 0.07570 | 63.706 | 13.211 | 27 |
| 28 | 5.1117 | 0.1956 | 0.01459 | 0.07459 | 68.528 | 13.406 | 28 |
| 29 | 5.4184 | 0.1846 | 0.01358 | 0.07358 | 73.640 | 13.591 | 29 |
| 30 | 5.7435 | 0.1741 | 0.01265 | 0.07265 | 79.058 | 13.765 | 30 |
| 31 | 6.0881 | 0.1643 | 0.01179 | 0.07179 | 84.802 | 13.929 | 31 |
| 32 | 6.4534 | 0.1550 | 0.01100 | 0.07100 | 90.890 | 14.084 | 32 |
| 33 | 6.8406 | 0.1462 | 0.010127 | 0.07027 | 97.343 | 14.230 | 33 |
| 34 | 7.2510 | 0.1379 | 0.00960 | 0.06960 | 104.184 | 14.368 | 34 |
| 35 | 7.6861 | 0.1301 | 0.00897 | 0.06897 | 111.435 | 14.498 | 35 |
| 40 | 10.2857 | 0.0972 | 0.00646 | 0.06646 | 154.762 | 15.046 | 40 |
| 45 | 13.7646 | 0.0727 | 0.00470 | 0.06470 | 212.744 | 15.456 | 15 |
| 50 | 18.42102 | 0.0543 | 0.00344 | 0.06344 | 2911.336 | 15.762 | 50 |
| 55 | 24.6503 | 0.04116 | 0.06254 | 0.16254 | 394.172 | 15.991 | 55 |
| 60 | 32.9877 | 0.03113 | 0.010188 | 0.06188 | 533.128 | 16.161 | 60 |
| 65 | 44.1450 | 0.0227 | 0.00134 | 0.06139 | 719.083 | 16.289 | 65 |
| 70 | 59.0759 | 0.0169 | 0.00103 | 0.06103 | 96.7 .932 | 16.385 | 70 |
| 75 | 79.0569 | 0.0126 | 0.00077 | 0.06077 | 1300.949 | 16.456 | 75 |
| 80 | 105.7960 | 0.0095 | 0.00057 | 0.06057 | 1746.600 | 16.509 | 0 |
| 85 | 141.5789 | 0.0071 | 0.06043 | 0.06043 | 2342.982 | 16.549 | 85 |
| 90 | 189.4645 | 0.0053 | 0.100032 | 0.06032 | 3141.075 | 16.579 | 90 |
| 95 | 253.5463 | 0.0039 | 0.00024 | 0.06024 | 4209.104 | 16.601 | 95 |
| 100 | 339.3021 | 0.10029 | 0.00018 | 0.06018 | 5638.368 | 16.618 | 100 |


| n | Componnd Amount Factor $F / P$ | Present Wordh Factor $\boldsymbol{P} / \boldsymbol{F}$ | Sinking Fund Fuclor $A / F$ | Capital <br> Kecovery <br> Fuclor <br> $A / P$ | Compound Ambunt liactor F/A | Present Worlt <br> Factor <br> P/A |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1.0800 | 0.9259 | 1 . 01000 | 1.08000 | 1.000 | 0.926 | 1 |
| 2 | 1.1664 | 0.8573 | 0.48077 | 0.56077 | 2.080 | 1.783 | 2 |
| 3 | 1.2597 | 0.7938 | 0.30803 | 0. 38803 | 3.246 | 2.577 | 3 |
| 4 | 1.3605 | 0.7350 | 0.22192 | 0.30192 | 4.506 | 3.312 | 4 |
| 5 | 1.4693 | 0.6806 | 0.17046 | 0.25046 | 5.867 | 3.993 | 5 |
| 6 | 1.5869 | 0.6302 | 0.13632 | 0.21632 | 7.336 | 4.623 | 6 |
| 7 | 1.7138 | 0.5835 | 0.11207 | 0. 19207 | 8.923 | 5.206 | 7 |
| 8 | 1.8509 | 0.5403 | 0.09401 | 0.17401 | 10.637 | 5.747 |  |
| 9 | 1.9990 | 0.5002 | 0.08008 | 0.16008 | 12.488 | 6.247 | , |
| 10 | 2.1589 | 0.46 .32 | 0.106903 | 0.14903 | 14.487 | 6.710 | 10 |
| 11 | 2.3316 | 0.4289 | 0.060088 | 0.14008 | 16.645 | 7.139 | 11 |
| 12 | 2.5182 | 0.3971 | 0.05270 | 0.13270 | 18.977 | 7.536 | 12 |
| 13 | 2.7196 | 0.3677 | 0.04652 | 0.12652 | 21.495 | 7.904 | 13 |
| 14 | 2.9372 | 0.3405 | 0.04130 | 0.12130 | 24.215 | 8.244 | 14 |
| 15 | 3.1722 | 0.3152 | 0.03683 | 0.11683 | 27.152 | 8.559 | 15 |
| 16 | 3.4259 | 0.2919 | 0.03298 | 0.11298 | 30.324 | 8.851 | 6 |
| 17 | 3.7000 | 0.2703 | 0.02963 | 0.10963 | 33.750 | 9.122 | 17 |
| 18 | 3.9960 | 0.2502 | 0.02670 | 0.10670 | 37.450 | 9.372 | 18 |
| 19 | 4.3157 | 0.2317 | 0.02413 | 0.10413 | 41.446 | 9.604 | 9 |
| 20 | 4.6610 | 0.2145 | 0.02185 | 0.10185 | 45.762 | 9.418 | 20 |
| 21 | 5.0338 | 1). 1987 | 0.01983 | 0.09983 | 50.423 | 10.017 | 21 |
| 22 | 5.4365 | 0.1839 | 0.01803 | 0.09803 | 55.457 | 10.201 | 22 |
| 23 | 5.8715 | 0.1703 | 0.01642 | 0.09642 | 60.893 | 10.371 | 23 |
| 24 | 6.3412 | 0.1577 | 0.01498 | 0.09498 | 66.765 | 10.529 | 24 |
| 25 | 6.8485 | 0.1460 | 0.01368 | 0.09368 | 73.106 | 10.675 | 25 |
| 26 | 7.3964 | 0.1352 | 0.01251 | 0.09251 | 79.954 | 10.810 | 26 |
| 27 | 7.9881 | 0.1252 | 0.01145 | 0.09145 | 87.351 | 10.935 | 7 |
| 28 | 8.6271 | 0.1159 | 0.01049 | 0.09049 | 95.339 | 11.051 | 28 |
| 29 | 9.3173 | 0.1073 | 0.00962 | 0.08962 | 1103.966 | 11.158 | 29 |
| 30 | 10.0627 | 0.0994 | 0.00883 | 0.08888 | 113.283 | 11.258 | 30 |
| 31 | 10.8677 | 0.0920 | 0.00811 | 0.08811 | 123.346 | 11.350 | 31 |
| 32 | 11.7371 | 0.0852 | 0.06745 | 0.08745 | 134.214 | 11.435 | 32 |
| 33 | 12.6760 | 0.0789 | 0.00685 | 0.08685 | 145.951 | 11.514 | 33 |
| 34 | 13.6901 | 0.0730 | 0.006630 | 0.08630 | 158.627 | 11.587 | 34 |
| 35 | 14.7853 | 0.0676 | 0.00580 | 0.08580 | 172.317 | 11.655 | 35 |
| 40 | 21.7245 | 11.0460 | 0.00380 | 0.08386 | 259.057 | 11.925 | 40 |
| 45 | 31.9204 | 0.0313 | 0.010259 | 0.08259 | 386.506 | 12.108 | 45 |
| 50 | 46.9016 | 0.0213 | 0.00174 | 0.08174 | 573.770 | 12.233 | 50 |
| 55 | 64.9139 | 0.0145 | 0.00118 | 0.06118 | 848.923 | 12.319 | 55 |
| 60 | 101.2571 | 0.0099 | 0.000880 | 0.08080 | 1253.213 | 12.377 | 60 |
| 65 | 148.7798 | 0.0067 | 0.00054 | 0.08154 | 1847.248 | 12.416 | 65 |
| 70 | 218.6064 | 0.0046 | 0.00037 | 0.081037 | 2720.080 | 12.443 | 70 |
| 75 | 321.2045 | 0.0031 | 0.00025 | 0.08025 | 4002.557 | 12.461 | 75 |
| 80 | 471.9548 | 0.0021 | 0.00017 | 0.08017 | S886.435 | 12.474 | 80 |
| 85 | 693.456 .5 | 0.0014 | 0.00012 | 0.05012 | 8655.706 | 12.482 | 85 |
| 90 | 1018.9151 | 0.0010 | 0.00008 | 0.08008 | 12723.939 | 12.488 | 90 |
| 95 | 1497.1205 | 0.0007 | 0.00005 | 0.080105 | 18701.507 | 12.492 | 9 |
| 100 | 2199.7613 | 0.0005 | 0.00004 | 0.08004 | 27484.516 | 12.494 | 100 |

$10 \%$ Discount Factors

12\% Discount Factors

| n | Compound Amount Factor $\boldsymbol{F} / \boldsymbol{P}$ | Present <br> Wurth <br> Factor <br> P/F | Slaking Fund Factor A/F | Caplial Hecovery Factor A/P | Compound Amount Factor F/A | Present Worth Factor P/A | n |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1.1200 | 0.8929 | 1.00000 | 1.12000 | 1.000 | 0.893 | 1 |
| 2 | 1.2544 | 0.7972 | 0.47170 | 0.59170 | 2.120 | 1.690 | 2 |
| 3 | 1.4049 | 0.7118 | 0.29635 | 0.41635 | 3.374 | 2.402 | 3 |
| 4 | 1.5735 | 0.6355 | 0.20923 | 0.32923 | 4.779 | 3.037 | 4 |
| 5 | 1.7623 | 0.5674 | 0.15741 | 0.27741 | 6.353 | 3.605 | 5 |
| 6 | 1.9738 | 0.5066 | 0.12323 | 0.24323 | 8.115 | 4.111 | 6 |
| 7 | 2.2107 | 0.4523 | 0.09912 | 0.21912 | 10.089 | 4.564 | 7 |
| 8 | 2.4760 | 0.4039 | 0.08130 | 0.20130 | 12.300 | 4.968 | 8 |
| 9 | 2.7731 | 0.3606 | 0.06768 | 0.18768 | 14.776 | 5.328 | , |
| 10 | 3.1058 | 0.3220 | 0.05698 | 0.17698 | 17.549 | 5.650 | 10 |
| 11 | 3.4785 | 0.2875 | 0.04842 | 0.16842 | 20.655 | 5.938 | 11 |
| 12 | 3.8960 | 0.2567 | 0.04144 | 0.16144 | 24.133 | 6.194 | 12 |
| 13 | 4.3635 | 0.2292 | 0.03568 | 0.15568 | 28.029 | 6.424 | 13 |
| 14 | 4.8871 | 0.2046 | 0.03087 | 0.15087 | 32.393 | 6.628 | 14 |
| 15 | 5.4736 | 0.1827 | 0.02682 | 0.14682 | 37.280 | 6.811 | 15 |
| 16 | 6.1304 | 0.1631 | 0.02339 | 0.14339 | 42.753 | 6.974 | 16 |
| 17 | 6.8660 | 0.1456 | 0.02046 | 0.14046 | 48.884 | 7.120 | 17 |
| 18 | 7.6900 | 0.1300 | 0.01794 | 0.13794 | 55.750 | 7.250 | 18 |
| 19 | 8.6128 | 0.1161 | 0.01576 | .0.13576 | 63.440 | 7.366 | 13 |
| 20 | 9.6463 | 0.1037 | 0.01388 | 0.13388 | 72.052 | 7.469 | 20 |
| 21 | 10.8038 | 0.0926 | 0.01224 | 0.13224 | 81.699 | 7.562 | 21 |
| 22 | 12.1003 | 0.0826 | 0.01081 | 0.13081 | 92.503 | 7.645 | 22 |
| 23 | 13.5523 | 0.0738 | 0.00956 | 0.12956 | 104.603 | 7.718 | 23 |
| 24 | 15.1786 | 0.0659 | 0.00846 | 0.12846 | 118.155 | 7.784 | 24 |
| 25 | 17.0001 | 0.0588 | 0.00750 | 0.12750 | 133.334 | 7.843 | 25 |
| 26 | 19.0401 | 0.0525 | 0.00665 | 0.12665 | 150.334 | 7.896 | 36 |
| 27 | 21.3249 | 0.0469 | 0.00590 | 0.12590 | 169.374 | 7.943 | 27 |
| 28 | 23.8839 | 0.0419 | 0.00524 | 0.12524 | 190.699 | 7.984 | 28 |
| 29 | 26.7499 | 0.0374 | 0.00466 | 0.12466 | 214.583 | 8.022 | 29 |
| 30 | 29.9599 | 0.0334 | 0.00414 | 0.12414 | 241.333 | 8.055 | 30 |
| 31 | 33.5551 | 0.0298 | 0.00369 | 0.12369 | 271.292 | 8.085 | 31 |
| 32 | 37.5817 | 0.0266 | 0.010328 | 0.12328 | 304.847 | 8.112 | 32 |
| 33 | 42.0915 | 0.0238 | 0.001292 | 0.12292 | 342.429 | 8.135 | 33 |
| 34 | 47.1425 | 0.0212 | 0.00260 | 0.12260 | 384.520 | 8.157 | 34 |
| 35 | 52.7996 | 0.0189 | 0.00232 | 0.12232 | 431.663 | 8.176 | 35 |
| 40 | 93.0510 | 0.0107 | 0.00130 | 0.12130 | 767.091 | 8.244 | 40 |
| 45 | 163.9876 | 0.0061 | 0.00074 | 0.12074 | 1358.230 | 8.283 | 45 |
| 50 | 289.0022 | 0.0035 | 0.00042 | 0.12042 | 2400.018 | 8.305 | 50 |
| $\infty$ |  |  |  | 0.12000 |  | 8.333 | - |

TABLE 5A
$2 \%$ P/A* Discount Factors

TABLE 5B
$3 \%$ P/A* Discount Factors

| $n$ | e=18 | $\mathrm{e}=2 \mathrm{8}$ | e=38 | e=48 | ex5 | e 68 | $n$ | e=18 | e=2\% | e $=3 \%$ | e=48 | $\mathrm{e}=5 \%$ | e $=68$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 0.990 | 1.000 | 1.010 | 1.020 | 1.029 | 1.039 | 1 | 0.981 | 0.990 | 1.000 | 1.010 | 1.019 | 1029 |
| 2 | 1.971 | 2.000 | 2.029 | 2.059 | 2.089 | 2.119 | 2 | 1.942 | 1.971 | 2.000 | 2.029 | 2.059 | 2.088 |
| 3 | 2.942 | 3.000 | 3.059 | 3.119 | 3.180 | 3.242 | 3 | 2.885 | 2.942 | 3.000 | 3.059 | 3.118 | 3.178 |
| 4 | 3.903 | 4.000 | 4.099 | 4.200 | 4.303 | 4.408 | 4 | 3.810 | 3.904 | 4.000 | 4.098 | 4.198 | 4.300 |
| 5 | 4.855 | 5.000 | 5.149 | 5.302 | 5.459 | 5.620 | 5 | 4.716 | 4.856 | 5.000 | 5.148 | 5.299 | 5.454 |
| 6 | 5.797 | 6.000 | 6.209 | 6.425 | 6.649 | 6.880 | 6 | 5.605 | 5.799 | 6.000 | 6.207 | 6.421 | 6.642 |
| 7 | 6.731 | 7.000 | 7.280 | 7.571 | 7.874 | 8.189 | 7 | 6.477 | 6.733 | 7.000 | 7.277 | 7.565 | 7.865 |
| 8 | 7.655 | 8.000 | 8.361 | 8.739 | 9.135 | 9.549 | 8 | 7.332 | 7.658 | 8.000 | 8.358 | 8.732 | 9.123 |
| 9 | 0.570 | 9.000 | 9.453 | 9.930 | 10.433 | 10.963 | 9 | 8.170 | 8.574 | 9.000 | 9.448 | 9.921 | 10.418 |
| 10 | 9.476 | 10.000 | 10.555 | 11.144 | 11.769 | 12.432 | 10 | 8.992 | 9.481 | 10.000 | 10.550 | 11.133 | 11.750 |
| 11 | 10.374 | 11.000 | 11.669 | 12.383 | 13.145 | 13.958 | 11 | 9.798 | 10.380 | 11.000 | 11.662 | 12.368 | 13.122 |
| 12 | 11.262 | 12.000 | 12.793 | 13.645 | 14.561 | 15.545 | 12 | 10.588 | 11.269 | 12.000 | 12.785 | 13.628 | 14.533 |
| 13 | 12.142 | 13.000 | 13.928 | 14.932 | 16.018 | 17.194 | 13 | 11.363 | 12.150 | 13.000 | 13.919 | 14.912 | 15.985 |
| 14 | 13.013 | 14.000 | 15.074 | 16.244 | 17.519 | 18.907 | 14 | 12.123 | 13.022 | 14.000 | 15.064 | 16.221 | 17.480 |
| 15 | 13.876 | 15.000 | 16.232 | 17.583 | 19.064 | 20.688 | 15 | 12.968 | 13.886 | 15.000 | 16.220 | 17.555 | 19.018 |
| 16 | 14.730 | 16.000 | 17.401 | 18.947 | 20.654 | 22.538 | 16 | 13.599 | 14.742 | 16.000 | 17.387 | 18.915 | 20.602 |
| 17 | 15.576 | 17.000 | 18.581 | 20.338 | 22.291 | 24.462 | 17 | 14.316 | 15.589 | 17.000 | 18.565 | 20.302 | 22.231 |
| 18 | 16.413 | 18.000 | 19.773 | 21.756 | 23.976 | 26.460 | 18 | 15.018 | 16.428 | 18.000 | 19.755 | 21.716 | 23.907 |
| 19 | 17.242 | 19.000 | 20.977 | 23.203 | 25.710 | 28.537 | 19 | 15.707 | 17.259 | 19.000 | 20.957 | 23.157 | 25.633 |
| 20 | 18.064 | 20.000 | 22.192 | 24.677 | 27.496 | 30.695 | 20 | 16.383 | 18.081 | 20.000 | 22.170 | 24.626 | 27.408 |
| 21 | 18.877 | 21.000 | 23.420 | 26.181 | 29.334 | 32.938 | 21 | 17.045 | 18.896 | 21.000 | 23.395 | 26.123 | 29.236 |
| 22 | 19.682 | 22.000 | 24.659 | 27.714 | 31.226 | 35.269 | 22 | 17.695 | 19.703 | 22.000 | 24.632 | 27.650 | 31.117 |
| 23 | 20.479 | 23.000 | 25.911 | 29.277 | 33.174 | 37.691 | 23 | 18.332 | 20.502 | 23.000 | 25.881 | 29.206 | 33.052 |
| 24 | 21.268 | 24.000 | 27.175 | 30.870 | 35.179 | 40.209 | 24 | 18.956 | 21.293 | 24.000 | 27.142 | 30.793 | 35.044 |
| 25 | 22.050 | 25.000 | 28.451 | 32.495 | 37.243 | 42.825 | 25 | 19.569 | 22.077 | 25.000 | 28.415 | 32.410 | 37.094 |
| 26 | 22.824 | 26.000 | 29.739 | 34.152 | 39.368 | 45.543 | 26 | 20.170 | 22.853 | 26.000 | 29.700 | 34.059 | 39.203 |
| 27 | 23.591 | 27.000 | 31.041 | 35.841 | 41.555 | 48.369 | 27 | 20.758 | 23.621 | 27.000 | 30.999 | 35.740 | 41.374 |
| 28 | 24.349 | 28.000 | 32.355 | 37.564 | 43.807 | 51.305 | 28 | 21.336 | 24.382 | 28.000 | 32.309 | 37.453 | 43.608 |
| 29 | 25.101 | 29.000 | 33.682 | 39.320 | 46.125 | 54.356 | 29 | 21.902 | 25.136 | 29.000 | 33.633 | 39.200 | 45.907 |
| 30 | 25.845 | 30.000 | 35.022 | 41.110 | 48.511 | 57.527 | 30 | 22.458 | 25.882 | 30.000 | 34.969 | 40.980 | 48.274 |

TABLE 5 C
4\% P/A* Discount Factors

| $n$ | $e=18$ | $e=28$ | e=31 | e=48 | $e=58$ | $e=68$ | $n$ | e=11 | e=28 | $e=38$ | e=4\% | e=5\% | e=68 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 0.971 | 0.981 | 0.990 | 1.000 | 1.010 | 1.019 | 1 | 0.962 | 0.971 | 0.981 | 0.990 | 1.000 | 1.010 |
| 2 | 1.914 | 1.943 | 1.971 | 2.000 | 2.029 | 2.058 | 2 | 1.887 | 1.915 | 1.943 | 1.972 | 2.000 | 2.029 |
| 3 | 2.830 | 2.886 | 2.943 | 3.000 | 3.058 | 3.117 | 3 | 2.777 | 2.832 | 2.887 | 2.943 | 3.000 | 3.057 |
| 4 | 3.720 | 3.811 | 3.905 | 4.000 | 4.097 | 4.196 | 4 | 3.633 | 3.722 | 3.813 | 3.906 | 4.000 | 4.096 |
| 5 | 4.584 | 4.719 | 4.858 | 5.000 | 5.146 | 5.296 | 5 | 4.457 | 4.587 | 4.721 | 4.859 | 5.000 | 5.145 |
| 6 | 5.423 | 5.609 | 5.801 | 6.000 | 6.205 | 6.417 | 6 | 5.249 | 5.428 | 5.612 | 5.803 | 6.000 | 6.203 |
| 7 | 6.237 | 6.482 | 6.736 | 7.000 | 7.275 | 7.560 | 7 | 6.011 | 6.244 | 6.487 | 6.738 | 7.000 | 7.272 |
| 8 | 7.028 | 7.338 | 7.661 | 8.000 | 8.354 | 8.724 | 8 | 6.744 | 7.037 | 7.344 | 7.665 | 8.000 | 8.351 |
| 9 | 7.797 | 8.178 | 8.578 | 9.000 | 9.444 | 9.911 | 9 | 7.449 | 7.808 | 8.185 | 8.582 | 9.000 | 9.440 |
| 10 | 8.543 | 9.001 | 9.486 | 10.000 | 10.544 | 11.121 | 10 | 8.127 | 8.556 | 9.010 | 9.491 | 10.000 | 10.539 |
| 11 | 9.268 | 9.809 | 10.385 | 11.000 | 11.655 | 12.354 | 11 | 8.779 | 9.283 | 9.819 | 10.391 | 11.000 | 11.649 |
| 12 | 9.972 | 10.601 | 11.276 | 12.000 | 12.777 | 13.611 | 12 | 9.407 | 9.989 | 10.613 | 11.282 | 12.000 | 12.769 |
| 13 | 10.655 | 11.378 | 12.158 | 13.000 | 13.910 | 14.892 | 13 | 10.010 | 10.675 | 11.392 | 12.165 | 13.000 | 13.900 |
| 14 | 11.319 | 12.140 | 13.031 | 14.000 | 15.053 | 16.198 | 14 | 10.591 | 11.341 | 12.156 | 13.040 | 14.000 | 15.042 |
| 15 | 11.964 | 12.887 | 13.896 | 15.000 | 16.207 | 17.528 | 15 | 11.149 | 11.989 | 12.905 | 13.906 | 15.000 | 16.195 |
| 16 | 12.590 | 13.620 | 14.753 | 16.000 | 17.373 | 18.885 | 16 | 11.686 | 12.618 | 13.641 | 14.764 | 16.000 | 17.359 |
| 17 | 13.198 | 14.339 | 15.602 | 17.000 | 18.550 | 20.267 | 17 | 12.203 | 13.229 | 14.362 | 15.614 | 17.000 | 18.534 |
| 18 | 13.788 | 15.044 | 16.442 | 18.000 | 19.737 | 21.676 | 18 | 12.700 | 13.822 | 15.069 | 16.456 | 18.000 | 19.720 |
| 19 | 14.362 | 15.735 | 17.274 | 19.000 | 20.937 | 23.112 | 19 | 13.178 | 14.399 | 15.763 | 17.290 | 19.000 | 20.917 |
| 20 | 14.918 | 16.413 | 18.099 | 20.000 | 22.148 | 24.576 | 20 | 13.638 | 14.959 | 16.444 | 18.116 | 20.000 | 22.126 |
| 21 | 15.459 | 17.079 | 18.915 | 21.000 | 23.370 | 26.068 | 21 | 14.080 | 15.503 | 17.111 | 18.934 | 21.000 | 23.346 |
| 22 | 15.984 | 17.731 | 19.723 | 22.000 | 24.605 | 27.588 | 22 | 14.506 | 16.031 | 17.766 | 19.744 | 22.000 | 24.578 |
| 23 | 16.495 | 18.371 | 20.524 | 23.000 | 25.851 | 29.138 | 23 | 14.915 | 16.545 | 18.409 | 20.546 | 23.000 | 25.821 |
| 24 | 16.990 | 18.998 | 21.317 | 24.000 | 27.109 | 30.717 | 24 | 15.309 | 17.043 | 19.039 | 21.341 | 24.000 | 27.077 |
| 25 | 17.471 | 19.614 | 22.103 | 25.000 | 28.379 | 32.327 | 25 | 15.688 | 17.528 | 19.658 | 22.128 | 25.000 | 28.344 |
| 26 | 17.938 | 20.217 | 22.880 | 26.000 | 29.662 | 33.968 | 26 | 16.052 | 17.998 | 20.264 | 22.908 | 26.000 | 29.624 |
| 27 | 18.392 | 20.809 | 23.651 | 27.000 | 30.957 | 35.641 | 27 | 16.402 | 18.456 | 20.959 | 23.680 | 27.000 | 30.915 |
| 28 | 18.832 | 21.390 | 24.414 | 28.000 | 32.264 | 37.345 | 28 | 16.739 | 18.900 | 21.443 | 24.445 | 28.000 | 32.219 |
| 29 | 19.260 | 21.959 | 25.169 | 29.000 | 33.584 | 39.083 | 29 | 17.064 | 19.331 | 22.015 | 25.203 | 29.000 | 33.536 |
| 30 | 19.676 | 22.518 | 25.918 | 30.000 | 34.916 | 40.854 | 30 | 17.375 | 19.750 | 22.577 | 25.953 | 30.000 | 34.865 |

TABLE 5E
$6 \%$ P/A* Discount Factors

| $n$ | $e=18$ | $e=28$ | $e=38$ | $e=48$ | $e=58$ | $e=68$ | $n$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 1 | 0.953 | 0.962 | 0.972 | 0.981 | 0.991 | 1.000 | 1 |
| 2 | 1.861 | 1.888 | 1.916 | 1.944 | 1.972 | 2.000 | 2 |
| 3 | 2.726 | 2.779 | 2.833 | 2.888 | 2.944 | 3.000 | 3 |
| 4 | 3.550 | 3.637 | 3.725 | 3.815 | 3.907 | 4.000 | 4 |
| 5 | 4.335 | 4.462 | 4.591 | 4.724 | 4.860 | 5.000 | 5 |
| 6 | 5.084 | 5.256 | 5.433 | 5.616 | 5.805 | 6.000 | 6 |
| 7 | 5.797 | 6.019 | 6.251 | 6.491 | 6.741 | 7.000 | 7 |
| 8 | 6.476 | 6.755 | 7.046 | 7.350 | 7.668 | 8.000 | 8 |
| 9 | 7.124 | 7.462 | 7.818 | 8.192 | 8.586 | 9.000 | 9 |
| 10 | 7.740 | 8.143 | 8.568 | 9.019 | 9.496 | 10.000 | 10 |
| 11 | 8.328 | 8.798 | 9.298 | 9.930 | 10.397 | 11.000 | 11 |
| 12 | 8.888 | 9.428 | 10.006 | 10.625 | 11.289 | 12.000 | 12 |
| 13 | 9.422 | 10.034 | 10.695 | 11.406 | 12.173 | 13.000 | 13 |
| 14 | 9.930 | 10.618 | 11.364 | 12.172 | 13.049 | 14.000 | 14 |
| 15 | 10.414 | 11.180 | 12.014 | 12.924 | 13.916 | 15.000 | 15 |
| 16 | 10.876 | 11.720 | 12.645 | 13.661 | 14.776 | 16.000 | 16 |
| 17 | 11.316 | 12.240 | 13.259 | 14.384 | 15.627 | 17.000 | 17 |
| 18 | 11.735 | 12.740 | 13.856 | 15.094 | 16.470 | 18.000 | 18 |
| 19 | 12.134 | 13.222 | 14.435 | 15.790 | 17.305 | 19.000 | 19 |
| 20 | 12.515 | 13.685 | 14.998 | 16.473 | 18.132 | 20.000 | 20 |
| 21 | 12.877 | 14.131 | 15.546 | 17.144 | 18.952 | 21.000 | 21 |
| 22 | 13.223 | 14.560 | 16.077 | 17.801 | 19.764 | 22.000 | 22 |
| 23 | 13.552 | 14.973 | 16.594 | 18.447 | 20.568 | 23.000 | 23 |
| 24 | 13.865 | 15.370 | 17.096 | 19.080 | 21.364 | 24.000 | 24 |
| 25 | 14.164 | 15.752 | 17.584 | 19.701 | 22.153 | 25.000 | 25 |
| 26 | 14.449 | 16.120 | 18.058 | 20.310 | 22.935 | 26.000 | 26 |
| 27 | 14.720 | 16.474 | 18.519 | 20.908 | 23.709 | 27.000 | 27 |
| 28 | 14.979 | 16.815 | 18.966 | 21.495 | 24.476 | 28.000 | 28 |
| 29 | 15.225 | 17.143 | 19.401 | 22.070 | 25.236 | 29.000 | 29 |
| 30 | 15.460 | 17.458 | 19.824 | 22.635 | 25.988 | 30.000 | 30 |

TABLE 5F

## $8 \%$ P/A* Discount Factors

## TABLE 5 G

$10 \%$ P/A ${ }^{*}$ Discount Factors

| $n$ | $\mathrm{e}=18$ | $e=28$ | e-38 | $\mathrm{e}=4$ \% | e=5\% | e=68 | $n$ | $e=18$ | $e=28$ | e=38 | $e=48$ | e=5 | e=6\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 0.918 | 0.927 | 0.936 | 0.945 | 0.955 | 0.964 | 1 | 0.902 | 0.911 | 0.920 | 0.929 | 0.938 | 0.946 |
| 2 | 1.761 | 1.787 | 1.813 | 1.839 | 1.866 | 1.892 | 2 | 1.715 | 1.740 | 1.765 | 1.791 | 1.816 | 1.842 |
| 3 | 2.535 | 2.584 | 2.634 | 2.684 | 2.735 | 2.787 | 3 | 2.448 | 2.495 | 2.543 | 2.591 | 2.640 | 2.690 |
| $\ddagger$ | 3.246 | 3.324 | 3.403 | 3.483 | 3.566 | 3.649 | 4 | 3.110 | 3.183 | 3.258 | 3.335 | 3.413 | 3.492 |
| 5 | 3.899 | 4.009 | 4.123 | 4.239 | 4.358 | 4.480 | 5 | 3.706 | 3.810 | 3.916 | 4.025 | 4.137 | 4.252 |
| 6 | 4.498 | 4.645 | 4.797 | 4.953 | 5.115 | 5.281 | 6 | 4.244 | 4.380 | 4.521 | 4.666 | 4.816 | 4.970 |
| 7 | 5.048 | 5.234 | 5.428 | 5.628 | 5.837 | 6.053 | 7 | 4.729 | 4.900 | 5.078 | 5.262 | 5.452 | 5.650 |
| 8 | 5.553 | 5.781 | 6.019 | 6.267 | 6.526 | 6.796 | 8 | 5.166 | 5.373 | 5.589 | 5.814 | 6.049 | 6.294 |
| 9 | 6.017 | 6.288 | 6.572 | 6.871 | 7.184 | 7.513 | 9 | 5.561 | 5.804 | 6.060 | 6.328 | 6.609 | 6.903 |
| 10 | 6.443 | 6.758 | 7.090 | 7.441 | 7.812 | 8.203 | 10 | 5.916 | 6.197 | 6.492 | 6.804 | 7.133 | 7.480 |
| 11 | 6.834 | 7.194 | 7.575 | 7.981 | 8.411 | 8.868 | 11 | 6.237 | 6.554 | 6.890 | 7.247 | 7.625 | 8.026 |
| 12 | 7.193 | 7.598 | 8.030 | 8.491 | 8.983 | 9.510 | 12 | 6.526 | 6.880 | 7.256 | 7.658 | 8.086 | 8.542 |
| 13 | 7.523 | 7.972 | 8.455 | 8.973 | 9.530 | 10.127 | 13 | 6.787 | 7.176 | 7.593 | 8.039 | 8.518 | 9.031 |
| 14 | 7.825 | 8. 320 | 8.853 | 9.429 | 10.051 | 10.723 | 14 | 7.022 | 7.446 | 7.902 | 8.394 | 8.923 | 9.494 |
| 15 | $8.10 ?$ | 8.642 | 9.226 | 9.860 | 10.549 | 11.297 | 15 | 7.234 | 7.692 | 8.187 | 8.723 | 9.303 | 9.931 |
| 16 | 8.358 | 8.941 | 9.576 | 10.268 | 11.024 | 11.849 | 16 | 7.426 | 7.916 | 8.449 | 9.028 | 9.659 | 10.346 |
| 17 | 8.593 | 9.218 | 9.903 | 10.653 | 11.477 | 12.382 | 17 | 7.598 | 9.120 | 8.689 | 9.312 | 9.993 | 10.738 |
| 18 | 8.808 | 9.475 | 10.209 | 11.018 | 11.910 | 12.896 | 18 | 7.754 | 8.306 | 8.911 | 9.575 | 10.306 | 11.109 |
| 19 | 9.005 | 9.713 | 10.496 | 11.362 | 12.323 | 13.390 | 19 | 7.894 | 8.475 | 9.114 | 9.820 | 10.599 | 11.461 |
| 20 | 9.187 | 9.934 | 10.764 | 11.688 | 12.718 | 13.867 | 20 | 8.020 | 8.629 | 9.302 | 10.047 | 10.874 | 11.793 |
| 21 | 9.353 | 10.139 | 11.015 | 11.996 | 13.094 | 14.326 | 21 | 8.134 | 8.769 | 9.474 | 10.258 | 11.132 | 12.108 |
| 22 | 9.506 | 10.329 | 11.251 | 12.287 | 13.454 | 14.769 | 22 | 8.237 | 8.897 | 9.632 | 10.454 | 11.374 | 12.405 |
| 23 | 9.647 | 10.505 | 11.471 | 12.562 | 13.797 | 15.196 | 23 | 8.330 | 9.013 | 9.778 | 10.636 | 11.600 | 12.687 |
| 24 | 9.776 | 10.668 | 11.678 | 12.822 | 14.124 | 15.607 | 24 | 8.414 | 9.119 | 9.912 | 10.805 | 11.813 | 12.954 |
| 25 | 9.894 | 10.819 | 11.871 | 13.069 | 14.437 | 16.003 | 25 | 8.489 | 9.216 | 10.035 | 10.961 | 12.012 | 13.207 |
| 26 | 10.003 | 10.960 | 12.052 | 13.301 | 14.735 | 16.384 | 26 | 8.557 | 9.304 | 10.148 | 11.107 | 12.199 | 13.445 |
| 27 | 10.102 | 11.090 | 12.221 | 13.521 | 15.020 | 16.752 | 27 | 8.619 | 9.384 | 10.252 | 11.242 | 12.374 | 13.672 |
| 28 | 10.194 | 11.211 | 12.380 | 13.729 | 15.291 | 17.107 | 28 | 8.674 | 9.456 | 10.348 | 11.368 | 12.538 | 13.886 |
| 29 | 10.278 | 11.323 | 12.528 | 13.926 | 15.551 | 17.448 | 29 | 8.724 | 9.523 | 10.436 | 11.484 | 12.692 | 14.088 |
| 30 | 10.355 | 11.426 | 12.667 | 14.112 | 15.799 | 17.778 | 30 | 8.769 | 9.583 | 10.517 | 11.593 | 12.836 | 14.280 |

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[^0]:    Table 3. Summary of Cash Flows and Present Worth Calculations Wood Heating Problem \#2.

