Quality of ventilation systems

INTRODUCTION

COMBINE 2 COMPLEMENTARY APPROACHES TO IMPROVE THE QUALITY OF VENTILATION SYSTEM

PRODUCT APPROACH
- Installer mainly
- During & after installation

SERVICE APPROACH
- All contributors
- Before, during & after installation
Quality ventilation systems

PRODUCT APPROACH

- **PRODUCT QUALITY**
  - Guaranty the performance with quality manufacturing
  - Product certification

- **PRODUCT DESIGN**
  - Limited & easy settings
  - VIRTUOFIX air duct system
  - Component with seal
  - 3 in 1 connecting component
  - Access door
  - DEE-FLY HRV ventilation unit
  - Clip in connector + tight ring
  - Simple setting panel
  - Filter, fan & heat exchanger unit
  - BAHA hygro DCV ventilation
  - Clip in connector + tight ring
  - No setting
  - Universal kit
  - Removable damper

- **PRODUCT DESIGN**
  - Packaged & universal solution

- **PRODUCT DESIGN**
  - Easy maintenance

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SERVICE APPROACH

- **Design**
- **Installation**
- **Maintenance**
- **Training**
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SERVICE APPROACH

Design → Software → System design → Product selection → Specific validation / building

FROM PROXIMITY & SALES SUPPORT...

Sales support → Measurement tools sales → Follow up → Checking → Corrective solutions

Dedicated team (6 persons) for innovative & complex system

...TO COMMISSIONNING
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SERVICE APPROACH

Design ➔ Installation ➔ Maintenance

MORE THAN SPARE PARTS

Performance
Follow up

PRODUCT DESIGN
NEW SERVICES

FOR SUSTAINABLE QUALITY OF SYSTEM

THANKS FOR YOUR ATTENTION